



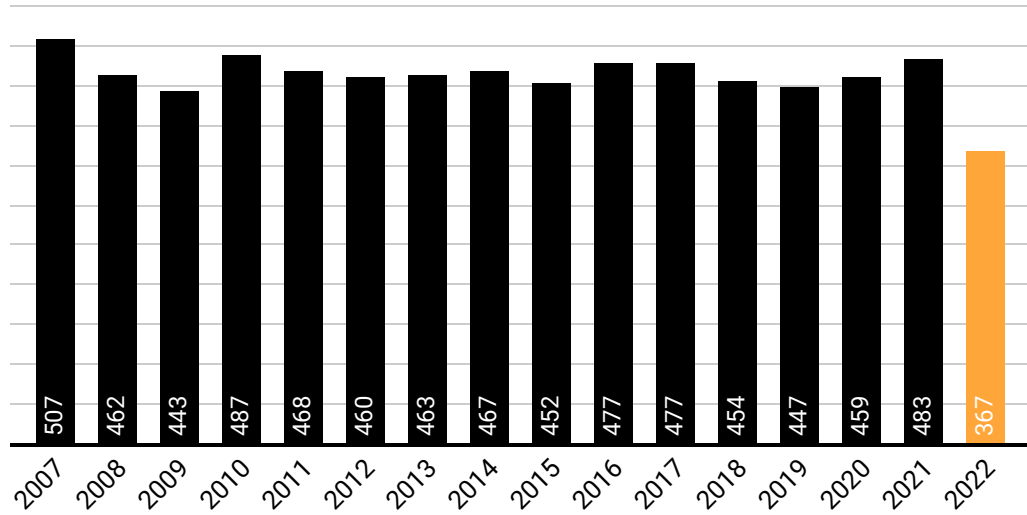
EPLF® - EUROPEAN PRODUCERS OF  
LAMINATE FLOORING ASSOCIATION E.V.

# Total sales 2022

EPLF® publishes annual statistics on the total sales for the previous year. The data reported by ordinary members (producers) is collected on a quarterly basis and summed up at the end of the year. The Association makes public only the information below, as all other data is confidential and reserved for members.

## World market: sales of EPLF members in mil m<sup>2</sup> (Europ. production) 2007 - 2022

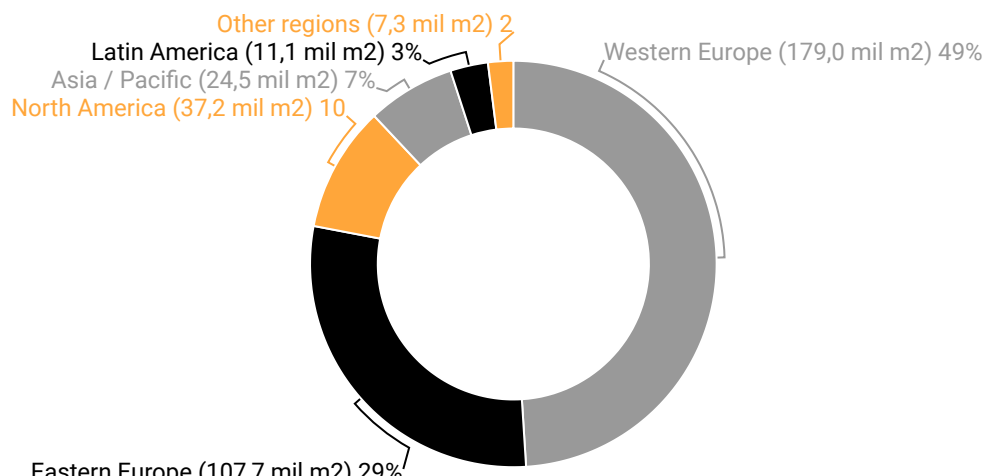
Weltmarkt: Absatz der EPLF-Mitglieder in Mio. m<sup>2</sup> (Europ. Produktion)  
Marché mondial: Ventes des entreprises membres de l'EPLF en millions de m<sup>2</sup> (prod. europ.)



The EPLF total sales for 2022 amount to 367.169.430 m<sup>2</sup>/sqm (-24,05% compared to 2021 and -20,04% compared to 2020). The figures show an overall decline in all regions, mainly due to the war in Ukraine, the global energy crisis, and inflation. In a few countries, the trend has been the opposite, with an increase in sales as shown in the graphs below.

## World market: sales of EPLF members in mil m<sup>2</sup> (Europ. production) 2022

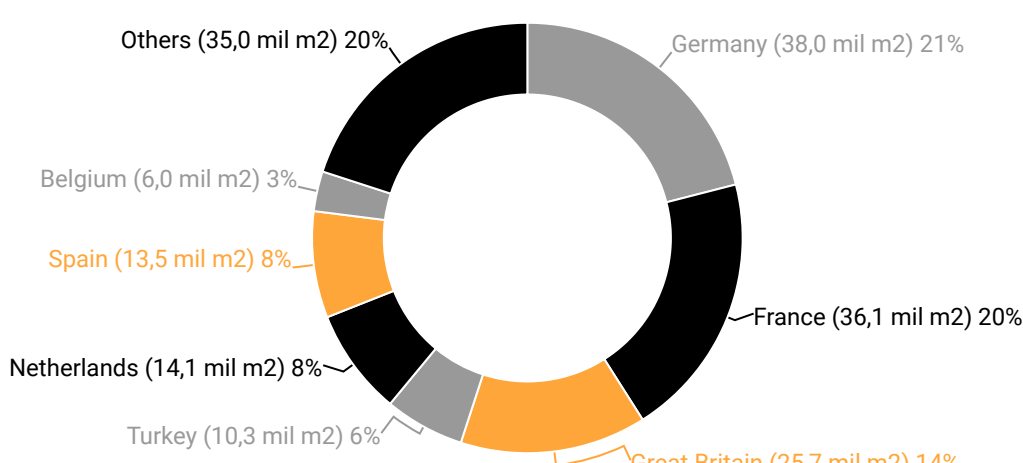
Weltmarkt: Absatz der EPLF-Mitglieder in Mio. m<sup>2</sup> (Europ. Produktion)  
Marché mondial: Ventes des entreprises membres de l'EPLF en millions de m<sup>2</sup> (prod. europ.)



- 2022 sales in Western Europe: 179.084.344 (-22,09% compared to 2021)
- 2022 sales in Eastern Europe: 107.745.587 (-24,35% compared to 2021)
- 2022 sales in North America: 37.280.606 (-12,76% compared to 2021)
- 2022 sales in Latin America: 11.175.159 (-51,08% compared to 2021)
- 2022 sales in Asia/Pacific: 24.509.278 (-32,45% compared to 2021)
- 2022 sales in other regions 7.374.455 (-2,65% compared to 2021)

## Western Europe: sales of EPLF members in mil m<sup>2</sup> 2022

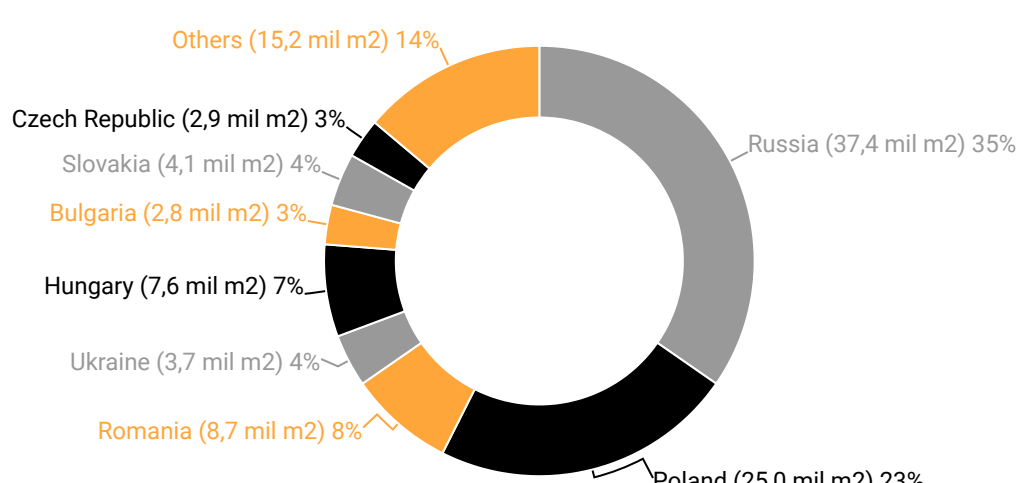
Westeuropa: Absatz der EPLF-Mitglieder in Mio. m<sup>2</sup> (Europ. Produktion)  
Europe de l'Ouest: Ventes des entreprises membres de l'EPLF en millions de m<sup>2</sup> (prod. europ.)



- 2022 sales in Western Europe: 179.084.344 (-22,09% compared to 2021)
- Germany remains the largest market in Western Europe with 38,0 mil m<sup>2</sup>
- Turkey, France and Spain were less affected (among the countries in this region) with sales decline vs 2021 (-13,74%, -14,04% and -17,35% respectively)
- Andorra, Cyprus, Iceland and Monaco had an increase of sales vs 2021 (+4,98%, +4,14%, +10,10%, +24,54% respectively)

## Eastern Europe: sales of members in mil m<sup>2</sup> 2022

Osteuropa: Absatz der EPLF-Mitglieder in Mio. m<sup>2</sup> (Europ. Produktion)  
Europe de l'Est: Ventes des entreprises membres de l'EPLF en millions de m<sup>2</sup> (prod. europ.)



- 2022 sales in Eastern Europe: 107.745.587 (-24,35% compared to 2021)
- Russia remains the largest market in Eastern Europe with 37,4 mil m<sup>2</sup>
- All countries in this region suffered a decline in annual sales, where Ukraine stands out (-55,18% vs. 2021 due to the war)
- Bulgaria was the country with the smallest decrease in overall sales (-1,40% vs. 2021)

## Other markets: sales of EPLF members in mil m<sup>2</sup> 2022

Andere Märkte: Absatz der EPLF-Mitglieder in Mio. m<sup>2</sup> (Europ. Produktion)  
Autres marchés: Ventes des entreprises membres de l'EPLF en millions de m<sup>2</sup> (prod. europ.)

