

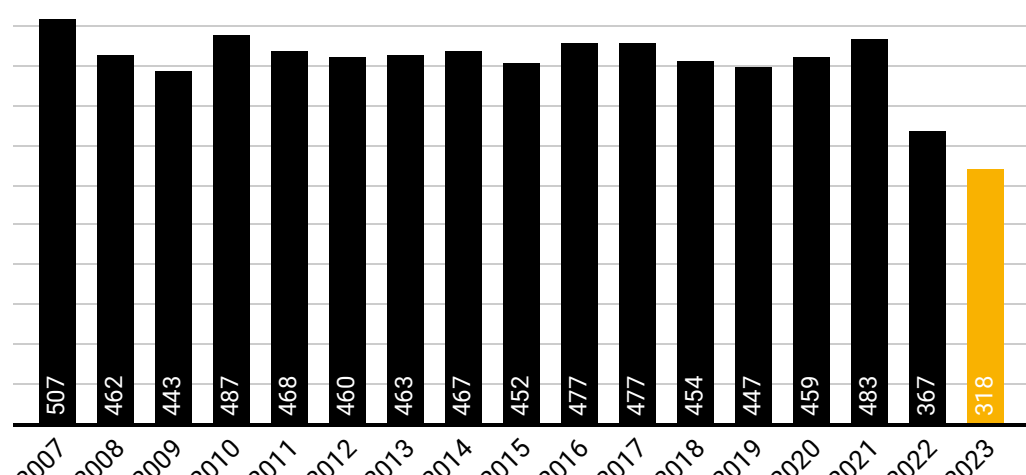


EPLF® EUROPEAN PRODUCERS OF LAMINATE FLOORING ASSOCIATION E.V.

Total sales 2023

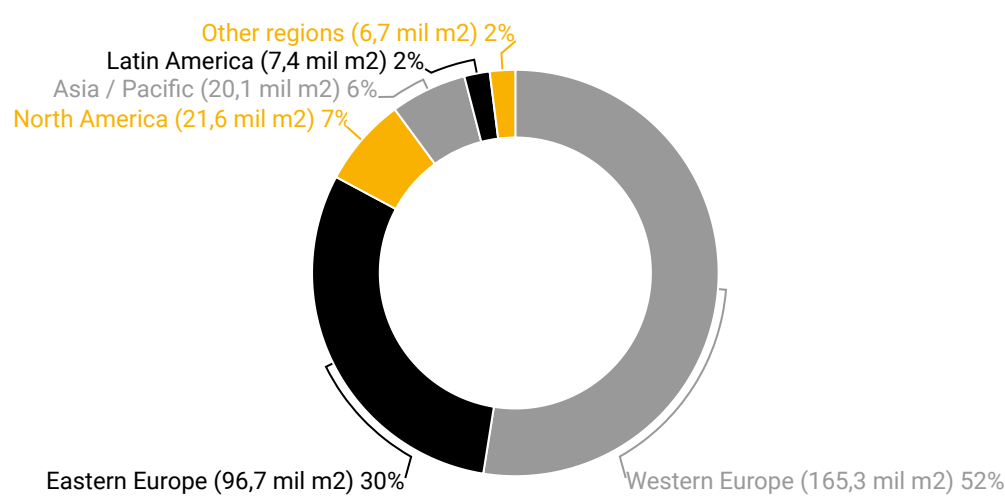
EPLF® publishes annual statistics on the total sales for the previous year. The data reported by ordinary members (producers) is collected on a quarterly basis and summed up at the end of the year. The Association makes public only the information below, as all other data is confidential and reserved for members.

World market: sales of EPLF members in mil m² (Europ. production), 2007 - 2023



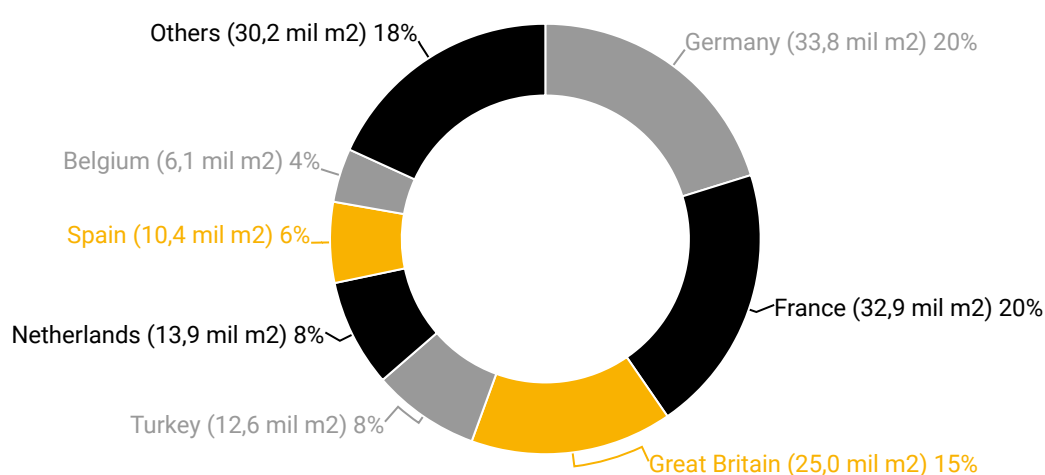
The EPLF total sales for 2023 amount to 318.049.711 m²/sqm (-13,38% compared to 2022). The market seems to be slightly picking up with figures showing a slowdown in the market decline (almost at the same level as Q3-Q4 2022). Among the main regions, sales increased in Belgium (+2,85%), with the smallest decrease in 2023 in Western Europe (-7,65% compared to 2022), and the largest in North America (-42,04% compared to 2022).

World market: sales of EPLF members in mil m² (Europ. production), 2023



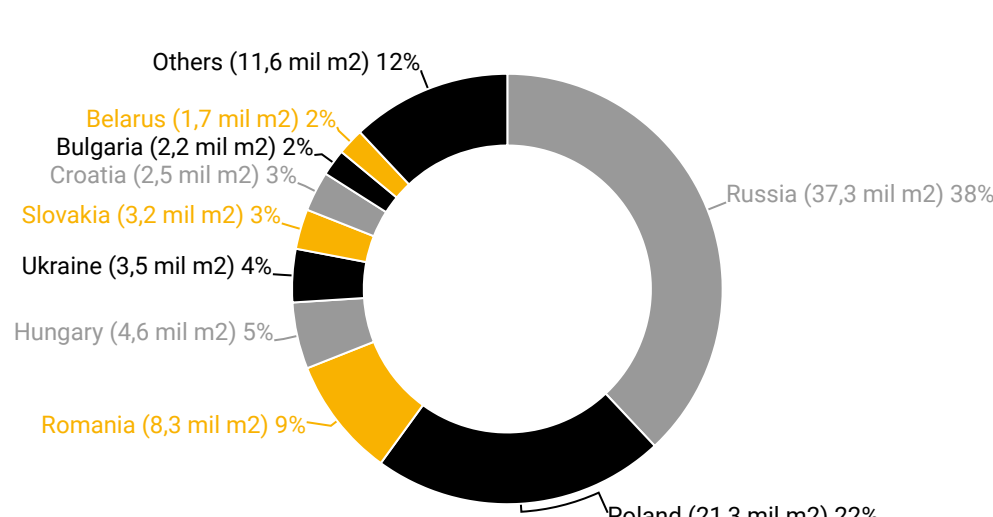
- 2023 sales in Western Europe: 165.379.999 (-7,65% compared to 2022)
- 2023 sales in Eastern Europe: 96.705.775 (-10,25% compared to 2022)
- 2023 sales in North America: 21.609.239 (-42,04% compared to 2022)
- 2023 sales in Latin America: 7.402.177 (-33,76% compared to 2022)
- 2023 sales in Asia/Pacific: 20.157.170 (-33,76% compared to 2022)
- 2023 sales in other regions 6.795.351 (-7,85% compared to 2022)

Western Europe: sales of EPLF members in mil m², 2023



- 2023 sales in Western Europe: 165.379.999 (-7,65% compared to 2022)
- Germany remains the largest market in Western Europe with 33,8 mil m²
- Turkey, Ireland and Belgium had an increase of sales vs 2022 (+22,46%, +16,31% and +2,85% respectively)
- Switzerland, Netherlands, Luxembourg, Cyprus and France were less affected (among the countries in this region) with sales decline vs 2022 (-0,89%, -1,65%, -5,06%, -5,09% and -8,68% respectively)

Eastern Europe: sales of members in mil m², 2023



- 2023 sales in Eastern Europe: 96.705.775 (-10,25% compared to 2022)
- Russia remains the largest market in Eastern Europe with 37,3 mil m²
- Belarus, Bosnia and Herzegovina and Kosovo had an increase of sales vs 2022 (+8,84%, +3,26%, and +3,27% respectively); sales in Croatia remained stable (+0,04%)
- Russia, Serbia, Georgia, Romania and Ukraine were less affected (among the countries in this region) with sales decline vs 2022 (-0,10%, -2,47%, -3,40%, -4,28% and -7,30% respectively)

Other markets: sales of EPLF members in mil m², 2023

